### OPFN MFFTING ITEM





**COMMISSIONERS** MARC SPITZER - Chairman WILLIAM A. MUNDELL JEFF HATCH-MILLER MIKE GLEASON KRISTIN K. MAYES

#### ARIZONA CORPORATION COMMISSION

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2003 DEC 30 P 1: 00

DATE:

**DECEMBER 30, 2003** 

DOCKET NO:

T-04213A-03-0751

TO ALL PARTIES:

AZ CORP COMMISSION DOCUMENT CONTROL

Enclosed please find the recommendation of Administrative Law Judge Amanda Pope. The recommendation has been filed in the form of an Order on:

### T.N.C., INC. (CC&N/RESELLER)

Pursuant to A.A.C. R14-3-110(B), you may file exceptions to the recommendation of the Administrative Law Judge by filing an original and ten (10) copies of the exceptions with the Commission's Docket Control at the address listed below by 4:00 p.m. on or before:

### **JANUARY 8, 2004**

The enclosed is NOT an order of the Commission, but a recommendation of the Administrative Law Judge to the Commissioners. Consideration of this matter has tentatively been scheduled for the Commission's Working Session and Open Meeting to be held on:

JANUARY 13, 2004 and JANUARY 14, 2004

For more information, you may contact Docket Control at (602)542-3477 or the Hearing Division at (602)542-4250.

Arizona Corporation Commission

DOCKETED

DOCKETED BY

DEC 3 0 2003

BRIAN Ć. McNEIL

EXECÚTIVE SECRETARY

1200 WEST WASHINGTON STREET; PHOENIX, ARIZONA 85007-2927 / 400 WEST CONGRESS STREET; TUCSON, ARIZONA 85701-1347 www.cc.state.az.us

| 1  |   |   |  |  |  |
|----|---|---|--|--|--|
| 2  | BEFORE THE ARIZONA CORPORATION COMMISSION   |   |  |  |  |
| 3  | COMMISSIONERS   |   |  |  |  |
| 4  | MARC SPITZER, Chairman<br>WILLIAM A. MUNDELL<br>JEFF HATCH-MILLER   |   |  |  |  |
| 5  | MIKE GLEASON<br>KRISTIN K. MAYES  |   |  |  |  |
| 6  |   | DOCKETNO T 040104 02 0751                   |  |  |  |
| 7  | IN THE MATTER OF THE APPLICATION OF T.N.C., INC. FOR A CERTIFICATE OF                                     | DOCKET NO. T-04213A-03-0751                 |  |  |  |
| 8  | CONVENIENCE AND NECESSITY TO PROVIDE COMPETITIVE RESOLD INTEREXCHANGE TELECOMMUNICATIONS SERVICES, EXCEPT | DECISION NO                                 |  |  |  |
| 9  | LOCAL EXCHANGE SERVICES.  | ORDER                                       |  |  |  |
| 10 | Open Meeting  |   |  |  |  |
| 11 | January 13 and 14, 2004   |   |  |  |  |
| 12 | Phoenix, Arizona  BY THE COMMISSION:  |   |  |  |  |
| 13 |   |   |  |  |  |
| 14 | Having considered the entire record herein and being fully advised in the premises, the                   |   |  |  |  |
| 15 | Arizona Corporation Commission ("Commission") finds, concludes, and orders that:                          |   |  |  |  |
| 16 | FINDINGS OF FACT  |   |  |  |  |
| 17 | 1. On October 10, 2003, T.N.C., Inc ("Applicant" or "T.N.C.") filed with the                              |   |  |  |  |
| 18 | Commission an application for a Certificate of Convenience and Necessity ("Certificate") to provide       |   |  |  |  |
| 19 | competitive resold interexchange telecommunications services, except local exchange services,             |   |  |  |  |
| 20 | within the State of Arizona.  |   |  |  |  |
| 21 | 2. Applicant is a switchless reseller that p  | urchases telecommunications services from a |  |  |  |
| 22 | variety of carriers for resale to its customers.  |   |  |  |  |
| 23 | 3. In Decision No. 58926 (December 22, 1994), the Commission found that resold                            |   |  |  |  |
| 24 | telecommunications providers ("resellers") are public service corporations subject to the jurisdiction    |   |  |  |  |
| 25 | of the Commission.  |   |  |  |  |
| 26 | 4. T.N.C. has authority to transact business in the State of Arizona.                                     |   |  |  |  |
| 27 | 5. On November 10, 2003, T.N.C. file  | ed an Affidavit of Publication indicating   |  |  |  |

compliance with the Commission's notice requirements.

- 6. On December 19, 2003, the Commission's Utilities Division Staff ("Staff") filed a Staff Report in this matter, which includes Staff's fair value rate base determination in this matter and recommends approval of the application subject to certain conditions.
- 7. In the Staff Report, Staff stated that T.N.C. provided unaudited financial statements for the twelve month period ending December 31, 2002, which list assets of \$959,028, equity of \$311,949, and a net income of \$42,647.
- 8. In its Staff Report, Staff stated that based on information obtained from the Applicant, it has determined that T.N.C.'s fair value rate base ("FVRB") is zero. Staff has determined that Applicant's FVRB is too small to be useful in a fair value analysis and is not useful in setting rates. Staff further stated that in general, rates for competitive services are not set according to rate of return regulation, but are heavily influenced by the market. Staff recommended that the Commission not set rates for T.N.C. based on the fair value of its rate base.
- 9. Staff believes that T.N.C. has no market power and that the reasonableness of its rates will be evaluated in a market with numerous competitors. In light of the competitive market in which the Applicant will be providing its services, Staff believes that the rates in Applicant's proposed tariffs for its competitive services will be just and reasonable, and recommends that the Commission approve them.
  - 10. Staff recommended approval of T.N.C.'s application subject to the following:
    - (a) The Applicant should be ordered to comply with all Commission rules, orders, and other requirements relevant to the provision of intrastate telecommunications service;
    - (b) The Applicant should be ordered to maintain its accounts and records as required by the Commission;
    - (c) The Applicant should be ordered to file with the Commission all financial and other reports that the Commission may require, and in a form and at such times as the Commission may designate;
    - (d) The Applicant should be ordered to maintain on file with the Commission all current tariffs and rates, and any service standards that the Commission may require;
    - (e) The Applicant should be ordered to comply with the Commission's rules and modify its tariffs to conform to these rules if it is determined that there is a conflict

between the Applicant's tariffs and the Commission's rules; 1 (f) The Applicant should be ordered to cooperate with Commission investigations, 2 including but not limited to, customer complaints; 3 (g) The Applicant should be ordered to participate in and contribute to a universal 4 service fund, as required by the Commission; 5 The Applicant should be ordered to notify the Commission immediately upon (h) changes to the Applicant's address or telephone number; 6 7 (i) If at some future date, the Applicant wants to collect from its customers an advance, deposit, and/or prepayment, it must file an application with the Commission 8 for Staff review and Commission approval. Such application must reference the decision in this docket and must explain the applicant's plan for procuring a 9 performance bond; 10 (j) The Applicant's intrastate interexchange service offerings should be classified 11 as competitive pursuant to A.A.C. R14-2-1108; 12 (k) The Applicant's maximum rates should be the maximum rates proposed by the Applicant in its proposed tariffs. The minimum rates for the Applicant's competitive 13 services should be the Applicant's total service long run incremental costs of providing those services as set forth in A.A.C. R14-2-1109; and 14 15 In the event that the Applicant states only one rate in its proposed tariff for a (1)competitive service, the rate stated should be the effective (actual) price to be charged 16 for the service as well as the service's maximum rate. 17 Staff further recommended that T.N.C.'s Certificate should be conditioned upon the 11. 18 Applicant filing conforming tariffs in accordance with this Decision within 365 days of the effective 19 date of this Decision, or 30 days prior to providing service, whichever comes first. 20 Staff recommended that if the Applicant fails to meet the timeframes outlined in 12. 21 Findings of Fact No. 11, that T.N.C.'s Certificate should become null and void without further Order 22 of the Commission, and that no time extensions for compliance should be granted. 23 13. The rates proposed by this filing are for competitive services. 24 Staff's recommendations as set forth herein are reasonable. 14. 25 15. T.N.C.'s fair value rate base is zero. 26 27 28

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### **CONCLUSIONS OF LAW**

- 1. Applicant is a public service corporation within the meaning of Article XV of the Arizona Constitution and A.R.S. §§ 40-281 and 40-282.
- 2. The Commission has jurisdiction over Applicant and the subject matter of the application.
  - 3. Notice of the application was given in accordance with the law.
- 4. Applicant's provision of resold interexchange telecommunications services is in the public interest.
- 5. Applicant is a fit and proper entity to receive a Certificate as conditioned herein for providing competitive resold interexchange telecommunications services in Arizona.
- 6. Staff's recommendations in Findings of Fact Nos. 8, 9, 10, 11, and 12 should be adopted.
- 7. T.N.C.'s fair value rate base is not useful in determining just and reasonable rates for the competitive services it proposes to provide to Arizona customers.
- 8. T.N.C.'s rates, as they appear in its proposed tariffs, are just and reasonable and should be approved.

### ORDER

IT IS THEREFORE ORDERED that the application of T.N.C., Inc. for a Certificate of Convenience and Necessity for authority to provide competitive resold interexchange telecommunications services, except local exchange services, is hereby granted, conditioned upon its compliance with the conditions recommended by Staff as set forth in Findings of Fact Nos. 10, 11 and 12 above.

IT IS FURTHER ORDERED that Staff's recommendations set forth in Findings of Fact Nos. 8, 9, 10, 11, and 12 above are hereby adopted.

DECISION NO.

| 1  | IT IS FURTHER ORDERED that T.N.C., Inc. shall comply with the adopted Staff                            |  |                                       |  |  |
|----|--|--|---------------------------------------|--|--|
| 2  | recommendations as set forth in Findings of Fact Nos. 10 and 11 above.                                 |  |                                       |  |  |
| 3  | IT IS FURTHER ORDERED that if T.N.C., Inc. fails to meet the timeframes outlined in                    |  |                                       |  |  |
| 4  | Findings of Fact No. 11 above, that the Certificate conditionally granted herein shall become null and |  |                                       |  |  |
| 5  | void without further Order of the Commission.  |  |                                       |  |  |
| 6  | IT IS FURTHER ORDERED that this Decision shall become effective immediately.                           |  |                                       |  |  |
| 7  | BY ORDER OF THE ARIZONA CORPORATION COMMISSION.  |  |                                       |  |  |
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| 10 | CHAIRMAN   | COMMISSIONER   | COMMISSIONER                          |  |  |
| 11 |  |  |                                       |  |  |
| 12 |  |  |                                       |  |  |
| 13 | COMMISSIONER   | COMMISSIONER   |                                       |  |  |
| 14 |  | IN WITNESS WHEREOF, I, BF                                | UAN C. McNEIL. Executive              |  |  |
| 15 |  | Secretary of the Arizona Corhereunto set my hand and cau | poration Commission, have             |  |  |
| 16 |  | Commission to be affixed at the C this day of , 200      | Capitol, in the City of Phoenix,      |  |  |
| 17 |  |  |                                       |  |  |
| 18 |  | BRIAN C. McNEIL  |                                       |  |  |
| 19 |  | EXECUTIVE SECRETARY                                      |                                       |  |  |
| 20 | DISSENT  |  |                                       |  |  |
| 21 |  |  |                                       |  |  |
| 22 | DISSENTAP:mj   |  |                                       |  |  |
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| 1  | SERVICE LIST FOR:   | T.N.C., INC.     |  |  |  |
|----|---|------------------|--|--|--|
| 2  | DOCKET NO.:   | T-04213A-03-0751 |  |  |  |
| 3  |   |                  |  |  |  |
| 4  | Monique Byrnes Technologies Management,   | Inc.             |  |  |  |
| 5  | 101037 (17) 1 4   |                  |  |  |  |
| 6  | ,   |                  |  |  |  |
| 7  | Christopher Kempley, Chief Counsel Legal Division                                       |                  |  |  |  |
| 8  | ARIZONA CORPORATION COMMISSION<br>1200 West Washington Street<br>Phoenix, Arizona 85007 |                  |  |  |  |
| 9  | ·   |                  |  |  |  |
| 10 | Ernest G. Johnson, Director Utilities Division  | NI COMMISSION    |  |  |  |
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| 12 | Phoenix, Arizona 85007  |                  |  |  |  |
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